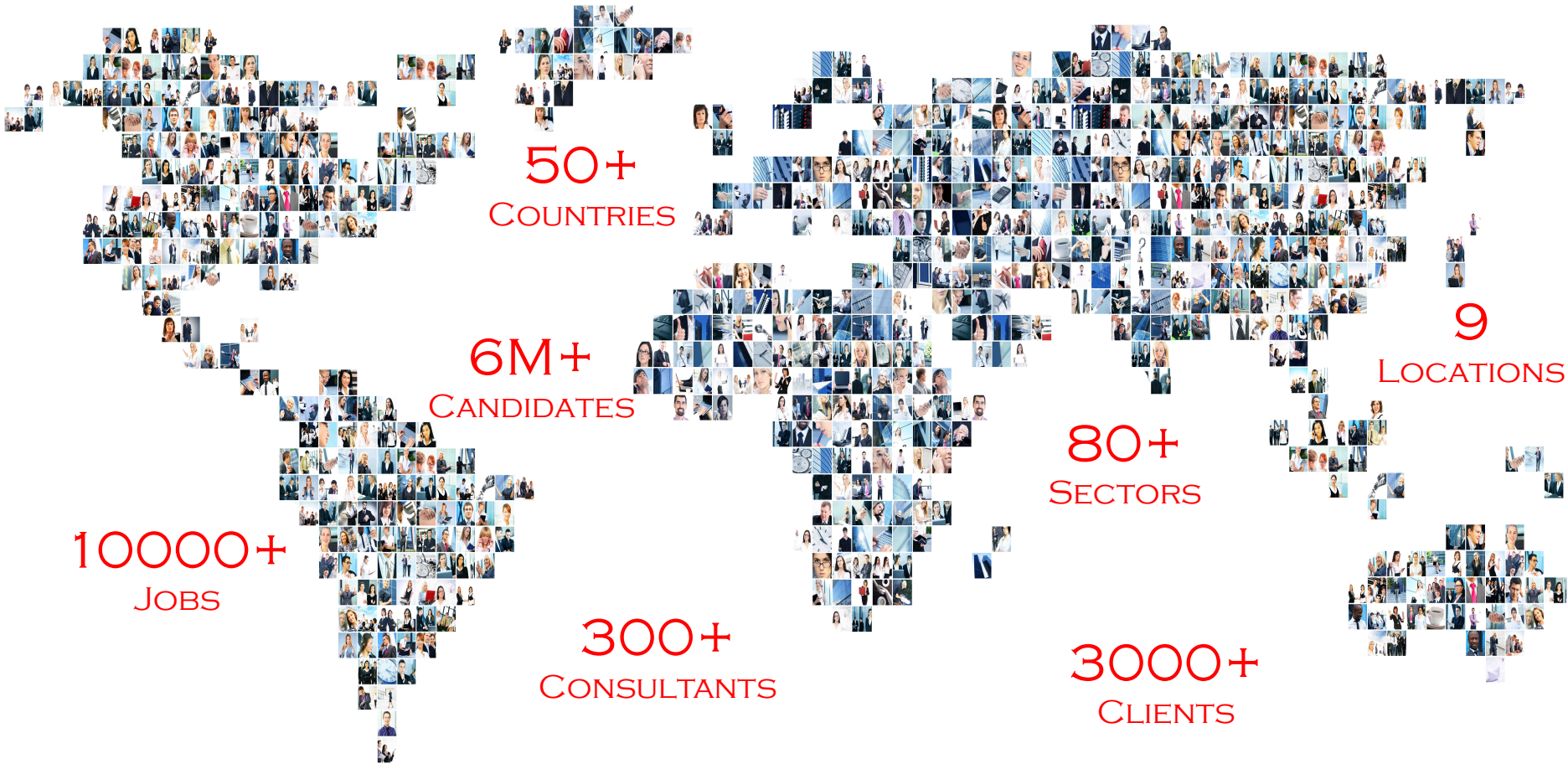




UNIVERSAL HUNT®

www.universalhunt.com

Where your search ends...



Business Associate with Universal Hunt

Universal HuntSM has evolved as one of the fastest growing Global Human Resource Solutions brand with expertise in services like "Executive Search", "Permanent Recruitment", "Contract Staffing" and "Recruitment Software Solutions". Universal Hunt has been associated with more than 3000 companies from 80+ sectors and 50+ countries, serviced from 9 direct delivery centers spread across Mumbai, Bangalore and Ahmedabad.

Universal Hunt now presents a unique opportunity for experienced professionals and budding entrepreneurs to start a new business with immense growth potential.

Kindly go through below information on:

- 1) Why to choose Universal Hunt as your Business Partner
- 2) Why Recruitment Industry?
- 3) Who can associate with us?
- 4) Brief Introduction of Recruitment Consulting Business
- 5) Advantage of Association with Universal Hunt.
- 6) Minimum Infrastructure and Manpower required to get into this business.
- 7) Sample Pics of small sized branch / unit.
- 8) Questionnaire: Kindly fill in the questionnaire and mail us back so that we can revert you with more details and desired information

For further information, please contact us on business@universalhunt.com or call on 9825873814.

Regards

Business Associate Manager

Why to Choose Universal Hunt?

- There are hundreds of business opportunities out there. So how do you choose? You may begin by asking yourself what type of profession suits your personality. While the fast-food business delivers a quick profit, it also comes with backbreaking hours, long nights and weekends, inexperienced staff and few holidays. If that doesn't sound appealing, perhaps your taste in business leans more toward the corporate world of UNIVERSAL HUNT.
- UNIVERSAL HUNT is proud of the way we deliver resources, service and support to our franchises. Our comprehensive training program offers everything from on-site instruction to conferencing. Every facet of our training is matched with experienced, knowledgeable specialists who leave you feeling confident and prepared. Even after your business is operating, we'll continue to provide guidance in whatever area you need to prosper and profit.
- Along with superior training, UNIVERSAL HUNT offers the most competitive technology solutions on the market.
- UNIVERSAL HUNT believes in the notion of value. Knowing that you receive what you pay for in royalty lets you focus on what's really important - your business. What's even better, the necessary technology to support your new business is already included in your initial franchise fee and service charges thereafter. There are ZERO hidden costs.
- The UNIVERSAL HUNT core management team has experience with staffing companies and their leaders. Now is the time to research more about UNIVERSAL HUNT. What could be a more satisfying career than helping people find one.

Why to Choose Universal Hunt?

- Reduce Initial establishment phase from 3 years to day one. Leverage on established brand name.
- Ready available Systems and Processes: Written as well as verbal correspondence with all stakeholders.
- Entire business supported by online software accessible from anywhere in the world along with strong analytics and reporting system.
- Complete Data management, data analysis and intelligent auto suggestion enhancing productivity.
- 100% handholding and backing from experienced experts in all functions
- Commercially cost effective solutions.
- Business Development and Talent Search support at all level whenever required.
- Support in internal team building.
- Branding support in terms of availability of posters, brochures, cards designs.
- Legal support for recovery, as and when necessary.
- Complete guidance on the pockets of opportunity in terms of industry and regions cutting down your time and cost to search right type of companies and adding to your bottom line.
- Complete reliance on the parent company in the event of excess flow of requirements and even in case of under achieved business development targets.
- Complete guidance in terms of business thumb rules, right from organization structure, daily targets of each employee and designing of commercial / legal terms with clients.
- Set your own goals and targets under a clear corporate vision without any performance pressure.

Why to choose Recruitment industry?

- **Market Size.** Indian Recruitment market size is Rs. 5000 crore for per annum for Permanent Staffing and Rs. 30000 crore for Temp staffing. Industry is growing at a rate of over 20% per year.
- **Scale up Possibilities.** Highly fragmented and unorganized with handful of professional institutions giving best chance to expand with systems and processes.
- **Low entry barrier.** One can start this business with minimal capital and continue to build size as and when they get settled in business. There is no prerequisite of any technical know-how to get in to this business, though a sector specific knowledge definitely adds value.
- **Advantage India.** With our population base of over 121 crores and more than 65% of population being under 35 years we are having highest employable youth and also act as global manpower supplier.
- **Huge growth in this industry** expected as a result of large companies diversifying in to new sectors, large MNCs setting up businesses in India, acceptance and adoption of search companies by large family owned conglomerates.

Who can associate with us?

- Seasoned business men who has been a successful entrepreneur looking for diversification in to new businesses and wish to ride on a success strategy.
- Professionals with previous work experience wanting to start their own entrepreneurial venture but looking for a successful business model to work upon.
- HR or Recruitment industry professionals with absolute knowledge of this industry wanting to start their own business but looking for a solid universally acceptable brand amongst clientele, ready systems and processes to support scaling up of business and avoid initial teething problems.
- Any one who is entrepreneurial by nature, with good communications and networking skills, ready to invest in himself and believe in our growth model.
- Professionals who are looking for flexi working hours or work from home concept especially females who may be on sabbatical due to personal reasons and wanting to explore an entrepreneurial venture to grow in their life at their own terms.
- Retired senior professionals with lot of industrial / sectorial knowledge, set professional network developed over a period of entire lifetime, leadership skills and ability to understand and manage people can also be best fit.

Brief Introduction of Recruitment Consulting Business

This business comprises of three basic activities:

- Business Development

- Talent Search

- Coordination with companies / clients.

Business Development: Business Development includes company mapping across all sectors, approaching decision makers within these companies, introducing them to products and services of Universal Hunt, negotiating terms and conditions of agreement and final tie-up.

Coordination: Regular coordination needs to be done with HR division and decision makers of client companies in order to maintain regular flow of assignments and selection of candidates. Excellent relationship needs to be maintained with decision makers to make sure that there is perfect understanding of the profile required and timely delivery so as to speedup the recruitment process. Coordinator also plays important role in reference based business development in group companies and regional and divisional offices of these companies.

Talent Search: Talent Search for assigned profiles is done through searching through data available on various online portals. This is the most rich and fastest source of manpower search. However, as a consultant we also need to develop strong human network across sectors so as to provide fresh data to companies and increase probability of selection. Street smartness adds to headhunting when we are looking out for specialists in niche segments, whose data is rarely available on public domains.

Advantage of Association with Universal Hunt

- **Build on successful brand.** We are India's largest Permanent Staffing Company with over 3000 clients from 80 sectors and 50 countries. Explore Indian Market potential of Rs. 5000 crore for permanent staffing and Rs. 30000 crore for contract staffing.
- **Count on our International Experience.** Reduce gestation period of business and avoid teething problem with support of experienced partner with set systems and processes. Training support and handholding at each level of business including internal recruitment of staff.
- **Direct Connect.** Zero interference from Universal Hunt. Freedom to do direct business with clients and connect directly with job seekers ensuring seamless communication, higher success and revenue. Constant guidance at each level available.
- **Trust.** We maintain 100% transparency in all the deals maintaining true spirit of partnership. Immediate payment to Business Associates on receipt of payment from company.
- **Use Cutting Edge Technology.** Free online completely integrated indigenous recruitment business management software which can take care of complete data management, document management, process management, internal talent management and attendance management modules along with relevant reports and analytics of your choice ensuring smooth scaling up of your business.
- **Systems and Processes.** Each system and process is well documented and defined for the benefit of our associates so that they can build on our experience gained over a period of last several years and avoid the errors from which we have already learnt the right way.
- **Business without boundaries.** Freedom to make client anywhere in India, at the same time safety of ownership of your client.

Minimum Infrastructure and Manpower Required

- 1) Office Space = 500 sq ft built up
30 sqft per person allocated.
Atleast one Conference room – 4 seater. You may have 2 conference rooms if space permits so that you can have multiple interviews at a time.
Waiting area
Pantry and other amenities
- 2) Manpower
Talent Search Specialists = 8 (Salary = 10000 to 20000 pm)
Business Development Specialists = 2 (Average sal = 15000 to 30000 pm)
Back office support = 1 (Average salary 8000 pm).
Office boy = 6000 pm
- 3) Connectivity = Broadband with approximate cost 2500 pm
- 4) Telephone lines = 1 per person with STD facility.

Training support shall be provided over phone. For software training person would visit your premise. You may send key members of your team for detailed training to UH branch. In case you wish training to be provided at your premise, we can always work that out depending on mutual convenience.

Sample Pics of a small sized branch / unit

Reception Area cum
waiting lounge



Branch Manager's cabin cum
conference room



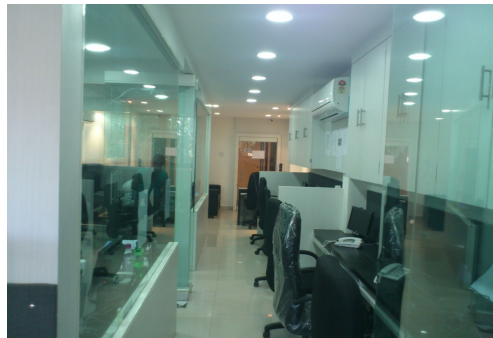
Working Area



Working Area



Working Area



Working Area



Promoter's Profile



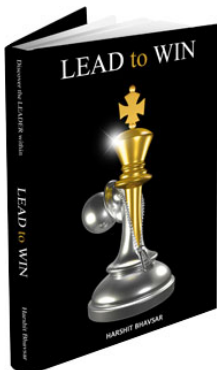
Universal Hunt Private Limited is the flagship company of Universal Hunt Group which is diversified into service sector related businesses. Harshit Bhavsar is the founder promoter of Universal Hunt Private Limited. By qualification he is Chemical Engineer and MBA in Finance.

Before starting his entrepreneurial journey, He spent his early years of professional career with companies like Sidmak Labs, Adani Exports and Meghraj Financial Services focusing on Project Management and Investment Banking, especially on Merges and Acquisitions and Funds Syndication activities.

There after he joined an Equity and Commodities Broking company Angel Broking and within 4 years raised to level of Regional Head managing 3 regions of Gujarat, Rajasthan and Kolkata contributing to more than 30% of over all revenue and a team of 1700 direct employees and 5000 sub-brokers/agents. After resigning he served angel for almost 1.5 years in capacity of external consultant ensuring smooth handover and profitability of each asset he invested into.

As a first generation entrepreneur, Universal Hunt Pvt. Ltd. (www.universalhunt.com) was started by Harshit with an aim to venture in to Human Resources Solutions extending quality service experience in HR beyond boundaries to various countries, nationalities, industries, functions and hierarchies. This business has market potential in both online as well as offline businesses in all countries. It started with 3 person company and is now a 300+ people strong organization, with largest strength in permanent staffing. In order to ensure scale we have invested heavily from beginning in to developing an indigenous Integrates Talent Management Software, an Applicant Tracking System focusing on Recruitment / HR business.

He is fully focused to make Universal Hunt as an International name in the field of HR consulting.



Harshit is also an author of LEAD to WIN (www.leadtowin.in) – a book on Leadership and Success.

Launched in India and has sold over 10000 copies since its launch.

He is one of the youngest leadership writer in India.

Information Required from Potential business Associates

From where did you hear of Universal Hunt Business Associate opportunity?

- Why would you like to consider Recruitment Consulting business?
- Do you currently own any office space? If yes, pls provide with details?
- How much amount do you plan to invest in fixed Infrastructure? (furniture, ac, pc etc)
- How much monthly cost can you manage for 6 months?
- What kind of annual profit do you expect?
- Give details of your educational and professional background?
- Would you like to share any other detail about your company / self
- Would you like us to provide you with any other detail?

Please reply us on harshit@universalhunt.com or call on +91-9825266107

Contact Us

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harshit@universalhunt.com

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211 Iscon Elegance, S.G.Highway, Ahmedabad – 380015, Gujarat, India.

405, Shukan, Swastik Cross Road, Navrangpura, Ahmedabad – 380009, Gujarat, India.

Branch Offices in Mumbai

22, Techniplex I, off S.V.Road, Goregaon-West, Mumbai-40062, Maharashtra, India.

23, Techniplex I, off S.V.Road, Goregaon-West, Mumbai-40062, Maharashtra, India.

1202, DLH Park, Opposite MTNL, S.V.Road, Goregaon-West, Mumbai-40062, Maharashtra, India.

505, Quantum Towers, CST Number-1, Rambaug, Off S.V.Road, Malad-West, Mumbai – 400064, India.

Branch Office in Bangalore

101, MBC Building, Opposite HDFC Bank, Infantry Road, Bangalore – 560001, Karnataka, India.